Groups Today

Groups Today is the resource for relevant and timely content dedicated to the people, practice and planning of group travel.

Explore the variety of opportunities to engage with more than 25,000 group travel professionals.





GROUPS TODAY MAGAZINE

Total Community Reach: 33,000+

96% of our readers are likely to *recommend*Groups Today magazine to a colleague or peer!

92% of readers see advertisers in *Groups*Today as current or potential suppliers.

87% of readers *go to an advertiser's website.*

70% of readers *plan* trips for groups of 30 or more travelers.

38% of readers save their Groups Today issue for one year or more.



MAGAZINE 20,700+ readers

Groups Today is mailed bimonthly, directly to 10,000 travel professionals—some of whom report sharing their magazine with at least two others—bringing readership to 20,700+ per issue.



ENEWSLETTER 6,000+ Subscribers

The *Groups Today eDaily* is delivered five days a week.



WEBSITE 7,000 visitors

Thousands land on our digital doorstep each month, at groupstoday.com.



SOCIAL MEDIA 5,800+ followers

Groups Today social channels target over 5,800 followers daily through Instagram, Twitter, Facebook and LinkedIn.

Where Group Travel is Being Planned

58% ———	 Eastern
56%	 Southern
52%	 International
48% ———	 Midwestern
48% ———	 Canada
47%	 Western

COMPREHENSIVE MARKETING PACKAGES

The most effective marketing campaigns include print, digital and editorial—letting you reach the total *Groups Today* audience.



ALL-INCLUSIVE

1/2 page print ad or larger in all six (6) issues

Social Media Post on all channels

Digital Magazine Inclusion/ Hyperlink to your website

Two (2) Spotlight Editorial (300 - 750 words of editorial coverage in the print magazine)

eNews Article in *Groups Today eDaily* and article placement on groupstoday.com

Sponsored eBlast

Contest Sponsorship

YOUR COSTStarting at \$12,120



FIRST-CLASS

1/3 page print ad or larger in three (3) issues

Social Media Post on all channels

Digital Magazine Inclusion/ Hyperlink to your website

Spotlight Editorial (300 - 750 words of editorial coverage in the print magazine)

eNews Article in *Groups Today eDaily* and article placement on groupstoday.com

YOUR COST

Between \$5,556 and \$10,506



EXCURSION

1/6 page print ad or larger in one (1) issue

Social Media Post on all channels

Digital Magazine Inclusion/ Hyperlink to your website

YOUR COST

Between \$990 and \$3,295

*Custom packages also available.

SPONSORED PRINT CONTENT

Sponsored content offers you an unmatched opportunity to engage with active group travel planners.



4 FULL-PAGE SPREAD \$7,995

- » One (1) full-page four-color ad within the 4-page spread
- » Three (3) pages of editorial content/imagery. Estimated word count: 1,500 words.

2 FULL-PAGE SPREAD \$4,995

- » One (1) full-page four-color ad within the 2-page spread
- » One (1) page of editorial content/imagery. Estimated word count: 500 words.

FULL-PAGE SPREAD \$2,995

- » Half page four-color ad within the full page
- » Half page of editorial content/imagery. Estimated word count: 300 words.

ALL SPONSORED PRINT CONTENT RECEIVES:

- » Editorial feature in *Groups Today eDaily*
- » Featured placement on groupstoday.com
- » Social Media promotion of the spread/article on all *Groups Today* social media channels
- » PDF of sponsored content to share with your community

Groups Today

PRINT RATES

*15% discount for camera-ready artwork.

FULL PG	1X \$4,710	3X \$4,450	6X \$4,185
3/4 PG	1X \$4,085	3X \$3,860	6X \$3,645
2/3 PG	1X \$3,750	3X \$3,545	6X \$3,350
1/2 PG	1X \$3,300	3X \$3,115	6X \$2,945
1/3 PG	1X \$2,755	3X \$2,605	6X \$2,460
1/4 PG	1X \$2,355	3X \$2,335	6X \$2,100
1/6 PG	1X \$1,335	3X \$1,265	6X \$1,190
СО-ОР	Pricing available upo	n request.	1

2023 PRINT DEADLINES

S: Space / M: Material

JAN/FEB	S: October 14, 2022	M: October 29, 2022
MAR/APR	S: December 16, 2022	M: December 30, 2022
MAY/JUNE	S: February 10, 2023	M: February 24, 2023
JULY/AUG	S: April 14, 2023	M: April 28, 2023
SEPT/OCT	S: June 16, 2023	M: June 30, 2023
NOV/DEC	S: August 18, 2023	M: September 1, 2023

DIGITAL OFFERINGS

Choose from three digital options to enhance your marketing package, or develop a dedicated digital marketing campaign.

eDAILY

6,000+ Subscribers

Delivered five days a week, your *Groups Today eDaily* ad will hyperlink to your website. With only one spot available each day, your business will be front and center!

» BANNER AD:

\$175 / 1 ad (per week)

\$525 / 4 ads (per month)

\$1,340 / 12 ads (per quarter)



SOCIAL MEDIA

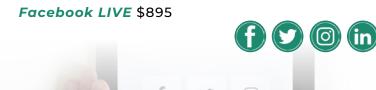
5,800+ Followers

Sponsored Social Posts

Sponsored social posts featuring your business via all *Groups Today* social media outlets, **boosted on Facebook**.

» SOCIAL POSTS:

\$150 / 1 post \$500 / 4 posts \$1,000 / 8 posts



OPPORTUNITIES on **GROUPSTODAY.COM**

7,000 Visitors

Thousands land on our digital doorstep each month at groupstoday.com. Drive traffic to your site from ours with any of these unique options.

Display Web Advertising

» BANNER AD:

\$400 / month

\$1,020 / 3 months

\$1,920 / 6 months

» BOX AD:

\$250 / month

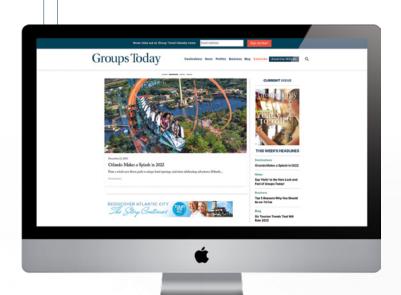
\$640 / 3 months

\$1,200 / 6 months

Sponsored Editorial

\$1,500 / quarter

Prime placement of your supplied editorial and image on the homepage with link to full article on the site



TARGETED MEDIA SOLUTIONS



DEDICATED eBLAST

An email promoting a new exhibit, special event, celebration or other news—sent to our eNews audience on your behalf.

\$1,995



CONTEST SPONSORSHIP

Sponsor a custom contest that gives your business exclusive branding and direct leads. You provide a contest package valued at over \$500 and we provide you:

- » Contest Landing page on groupstoday.com
- » 2 Dedicated eBlasts
- » A minimum of 3 social media posts
- » eNews Article
- » 2 Articles in Groups Today eDaily during contest entry period

\$2,500/CONTEST



DIGITAL MAGAZINE SPONSORSHIP

Receive continuous traffic to more than 1,000 visitors through current and archived issues.

- » Editorial Content featured in print magazine.
- » Full page ad with hyperlink, left of the digital magazine cover.
- » Skyscraper ad with hyperlink, right of the magazine. This ad will be visible throughout the reader's time viewing the digital publication.

\$1,500/LIMIT ONE



BE A PART OF THE RESOURCE FOR EVERYTHING GROUP TRAVEL.

Let's Connect!

Haleigh Gerwig

866-252-7108

haleigh@serendipity-media.com

Groups Today is published by Serendipity Media.
Serendipity Media is a full-service custom publisher and content marketing firm with a variety of services:



BRAND STRATEGY

Whether you're launching a new product or looking for a fresh new look and feel, we'll help put your best foot forward.



CONTENT MARKETING

Let us tell your story. We are a content marketing firm that magnifies your brand in the best way to the right audience.



LEAD GENERATION

Creative strategies that will drive demand for your services and products.



MARKETING STRATEGY

We take a lot of pride in our ability to solve problems and help our clients. And while we think our intuition is usually spot on, we are disciplined in our approach to strategy.



DIGITAL

Focused on the userexperience across all your digital platforms to build loyalty and engagement.



PUBLISHING

From writing and disseminating content to magazine design and selling advertising space, use our expertise to make your publication a success.